

# PRESS RELEASE

### Zeppelin Systems is presenting at the SOLIDS 2023 trade show

Friedrichshafen, March 28, 2023. How are granules, powders and other high-quality bulk materials efficiently stored, mixed, transported, dosed, weighed, distributed, processed and analyzed? Needless to say, the best way to do this is with solutions from the Friedrichshafenbased plant manufacturer Zeppelin Systems! From March 29 to 30, the company will be presenting together with the owner-managed company Magdalena KITZMANN GmbH (Zeppelin Systems holds a majority stake) at SOLIDS in Dortmund. The key message at the trade show: As a system supplier with over 30 years of experience in the industry, Zeppelin Systems, in collaboration with KITZMANN, offers the ideal solution for every customer challenge along the process chain in bulk material handling. We Create Solutions!

Every year, the renowned SOLIDS trade show attracts scores of national and international customers from the chemical, plastics and food industries. For Zeppelin Systems and KITZMANN, this year's bulk materials event in Dortmund therefore offers the perfect opportunity to simultaneously win over several industries with its broad product and service portfolio for material handling. This includes everything from mixers to silos, components in pneumatic conveyor plants, smart control concepts to the production of turnkey plants and after-sales service. "As an experienced plant manufacturer, we have worked in a wide range of industries for many years, are familiar with our customers' needs and have the right solution for every challenge," says Dr. Markus Vöge, CEO of Zeppelin Systems GmbH. Thanks to Zeppelin Systems' and KITZMANN's optimal process, machine and plant design, customers not only save time and money, they also achieve measurable increases in production. "In addition to high-quality products, our customers benefit from comprehensive technical consulting services. In particular, product tests and our expertise in planning and installing plants in potentially explosive areas make Zeppelin Systems and KITZMANN unique," adds Nico Gräfe, Managing Director of KITZMANN. The Zeppelin Systems and KITZMANN partnership offers a symbiosis that is one-of-a-kind worldwide with regard to in-house production depth. To consistently and sustainably meet the high quality demands of our customers, we manufacture process plants as well as mixers, silos and components in-house. Optionally, we can also realize the control system and the switch cabinet construction in-house. Furthermore, Zeppelin Systems and KITZMANN maintain control over a large part of the supply chains themselves. This has an extremely positive effect on punctuality, quality and reliability. We Create Solutions!

#### Visit Zeppelin Systems and KITZMANN at Stand C19 in Hall 4 at SOLIDS 2023!

Friedrichshafen-based plant manufacturer Zeppelin Systems underlines the customer and service promise "We Create Solutions" by continuously adapting and further developing its products. In addition to the optimized DVV two-channel diverter valve, examples of this include the improved DFM 240 rotary valve or an even more powerful rotary sieving machine. Zeppelin Systems is also setting standards in the field of mixing technology, combining its many years of expertise with the technical and technological expertise of its acquired companies Henschel and MTI. In addition to



intensive, container and horizontal mixers, the portfolio also includes heating/cooling mixer combinations. All mixers offer excellent product and result quality, high efficiency levels and modular adaptability. When it comes to silos, Zeppelin Plant Engineering stands out with its Smart Storage Solutions and the innovative Bolt-Tec system. Silos are bolted together on site at the customer's premises, thus eliminating the need for welding at the construction site. The segments are manufactured in an innovative and climate-friendly manner using friction stir welding technology. Installation costs are also possible with simple, subsequent volume expansion for a capacity of up to 1,000 cubic meters as standard. "As an integrated solution provider in plant engineering, we find the right process, machine, components, or turnkey plant engineering solution for every industry, sector or customer challenge," says Hubert Stojanovic, Vice President Performance Materials at Zeppelin Systems GmbH.

#### 360° service at Zeppelin Systems – We Create Solutions!

Zeppelin Systems operates a global network with branches on every continent. In modern test centers, experts test raw materials and bulk materials for a wide variety of customer scenarios and applications. In this way, not only can questions about throughputs and (long) conveying paths be answered as early as the planning phase of plants, predictions can also be tested and confirmed in real time and under real conditions. Zeppelin Systems also assists its customers during installation and provides support throughout the entire commissioning process. The after-sales service includes production optimizations, predictive maintenance, digital remote assistance service or a comprehensive training program – live on site or via virtual talk. We Create Solutions!

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## **About Zeppelin Plant Engineering**

Zeppelin Systems is a global leader in plant engineering for the handling of high-quality bulk materials. With over 70 years of experience in process engineering and extensive knowledge in handling countless raw materials, Zeppelin Systems offers complete and reliable solutions. With 22 locations worldwide, the company supports its customers from plant design though implementation and provides all aftersales services locally, from a single source. At Zeppelin Systems, innovative processes are just as important as the clever automation solutions and full range of service they provide to cover the entire life cycle of your plant. Each Zeppelin plant is customized to meet the requirements of each customer be it in the plastic, chemical, rubber and tire, or food industries. With the world's largest technology center network for bulk materials, Zeppelin Systems develops and manufactures its own components for key plant functions, which are also used in third-party plants. For more information, visit zeppelin-systems.com.

## About the Zeppelin Group

The Zeppelin Group offers solutions in the construction industry, drive and energy systems, engineering and plant engineering. The Group provides customers with expertise in a number of areas, from the distribution and service of construction, mining, forestry and agricultural machinery, through rental and project solutions for the construction sector and industry as a whole, to drive and energy systems as well as engineering and plant engineering and enhances its offering with digital capabilities in all areas. Zeppelin is represented at more than 340 sites in 43 countries and regions worldwide. In the 2021 financial year, the Group workforce comprised almost 11,000 employees, which generated sales



of EUR 3.7 billion. The Group organizes its activities into six strategic business units (Construction Equipment Central Europe, Construction Equipment Nordics, Construction Equipment Eurasia, Rental, Power Systems, and Plant Engineering) and the Zeppelin Digit Strategic Management Center. Zeppelin GmbH is the Group holding company. It is legally domiciled in Friedrichshafen and has its head office in Garching near Munich. The Zeppelin Group is a foundation-owned company. Its roots can be traced back to the establishment of the Zeppelin Foundation by Graf Ferdinand von Zeppelin in 1908. For more information, visit zeppelin.com.

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